



6944 Louisville Road, Bowling Green, Kentucky 42101

Congratulations Team Members!

We are excited to announce the following organizational changes that align our resources to better support the success of our Sales and Marketing strategies.

Pan-Oston is pleased to announce the promotion of the following team members:

Todd Stokes, C-Flex Program Manager, has been promoted to Director of New Business Development for the North/Central Sales region replacing Allen Bell, who has departed to pursue other opportunities. Todd will be responsible for the business growth and account development within this sales region, inclusive of promoting our products, programs and services, recruitment of new business, oversight of existing client relations, and keeping customers informed about Pan-Oston's available services, supplies, prices, and new products. Todd will also continue his responsibilities of expanding the C-Flex product into new classes of trade. Please join me in congratulating and supporting Todd as he makes the transition into his new responsibilities.

Congratulations Todd!

Kendra Hurt has been promoted to the expanded role of Inside Sales Manager. Kendra will be responsible for the development and growth of the Inside Sales activities at Pan-Oston, inclusive of coordination and support of sales activities within the Inside Sales Department inclusive of new customer account development, Tier 1 auction opportunities, convenience share association development, recruitment of new business opportunities through various inside sales channels and marketing efforts, and management of the growth of additional Inside Sales personnel. Additionally, the role of E-Commerce Manager will now report directly to Kendra. Please join me in congratulating and supporting Kendra as she makes the transition into her new responsibilities.

Congratulations Kendra!

These following organizational changes will better suit the ever-changing retail market and enable Pan-Oston to develop and focus on growth opportunities within our market segments.

Please join me in your support of our team members as we drive our new business strategies and look forward to a successful 2011!

